

**MICRO-ENTERPRISE ASSISTANCE**

**GENERAL INFORMATION:**

Matrix Code 18C  
 Reg. Citation: 570.201  
 Nat. Obj. LMCMC

Program Year: 2002  
 Project: 0013 MICRO ENTERPRISE ASSISTANCE PROGRAMS  
 Activity: 0821 COMMUNITY FIRST FUND  
 Activity Status: COMPLETED 12/30/2003  
 Location: 44 N. QUEEN STREET  
 LANCASTER, PA 17603  
 Municipality COUNTY-WIDE  
 Description PROVIDE TECHNICAL ASSISTANCE TO MICROENTERPRISES & POTENTIAL MICROENTERPRISES IN LANCASTER COUNTY IN ORDER TO OBTAIN NECESSARY CAPITAL/LOANS FROM COMMUNITY FIRST FUND.

**ACCOMPLISHMENTS THIS REPORTING PERIOD:**

Proposed: 1 PEOPLE (GENERAL)  
 Actual: 43 PEOPLE (GENERAL)  
 Narrative: *THIS CONTRACT BEGAN JULY 1, 2002 AND WILL END JUNE 30, 2003. IN THE SECOND HALF OF THE CONTRACT A TOTAL OF 43 COUNTY RESIDENTS WERE PROVIDED WITH TECHNICAL ASSISTANCE TO OBTAIN NECESSARY CAPITAL.*

**NUMBER ASSISTED BY ACTIVITY:**

Total Low/Mod Income:	91	White:	75	0
Total Very Low Income:	18	Black/African American:	9	0
Total Low Income:	31	Asian:	2	0
Total Female Head of Household:	0	American Indian/Alaskan Native:	0	0
		Native Hawaiian/Other Pacific Islander:	0	0
		American Indian/Alaskan Native and White:	0	0
		Asian and White:	0	0
		Black/African American and White:	0	0
		Am. Indian/Alaskan Native and Black/African American:	0	0
		Other Multi-Racial:	1	0
		Asian/Pacific Islander:	0	
		Hispanic:	4	4
		<b>TOTAL:</b>	<b>91</b>	<b>4</b>

**ACTIVITY FINANCING:**

Initial Funding Date: 04/15/2002  
 Amount Authorized: 40,000.00  
 Amount Drawn This Period: 15,907.00  
 Total Amount Drawn: 40,000.00

**MICRO-ENTERPRISE ASSISTANCE**

**GENERAL INFORMATION:**

Matrix Code 18C  
 Reg. Citation: 570.201  
 Nat. Obj. LMCMC

Program Year: 2002  
 Project: 0013 MICRO ENTERPRISE ASSISTANCE PROGRAMS  
 Activity: 0822 LANCASTER CO ENTREPRENEURIAL DEVELOPMENT  
 Activity Status: COMPLETED 12/30/2003  
 Location: BASE, INC  
 LANCASTER, PA 17602  
 Municipality COUNTY WIDE ACTIVITY  
 Description PROVIDE TECHNICAL ASSISTANCE AND COUNSELING TO BUSINESSES OWNED AND OPERATED BY LOW INCOME PERSONS

**ACCOMPLISHMENTS THIS REPORTING PERIOD:**

Proposed: 35 PEOPLE (GENERAL)  
 Actual: 42 PEOPLE (GENERAL)  
 Narrative: *THE CONTRACT BEGAN JULY 1, 2002 AND ENDED ON JUNE 30, 2003. CLIENTS WERE PROVIDED WITH BUSINESS COUNSELING, AND LEARNED ABOUT MARKETING, FINANCIAL PROJECTIONS, AND THE PREPARATION OF BUSINESS PLANS.*

**NUMBER ASSISTED BY ACTIVITY:**

Total Low/Mod Income:	69	White:	37	0
Total Very Low Income:	27	Black/African American:	13	0
Total Low Income:	35	Asian:	0	0
Total Female Head of Household:	0	American Indian/Alaskan Native:	1	0
		Native Hawaiian/Other Pacific Islander:	0	0
		American Indian/Alaskan Native and White:	0	0
		Asian and White:	0	0
		Black/African American and White:	0	0
		Am. Indian/Alaskan Native and Black/African American:	0	0
		Other Multi-Racial:	3	0
		Asian/Pacific Islander:	0	
		Hispanic:	15	15
		TOTAL:	69	15

**ACTIVITY FINANCING:**

Initial Funding Date: 04/15/2002  
 Amount Authorized: 20,000.00  
 Amount Drawn This Period: 14,475.00  
 Total Amount Drawn: 20,000.00

**MICRO-ENTERPRISE ASSISTANCE**

**GENERAL INFORMATION:**

Matrix Code 18C  
 Reg. Citation: 570.201  
 Nat. Obj. LMCMC

Program Year: 2002  
 Project: 0013 MICRO ENTERPRISE ASSISTANCE PROGRAMS  
 Activity: 0823 ASSETS  
 Activity Status: COMPLETED 12/30/2003  
 Location: 313 LIBERTY STREET  
 LANCASTER, PA 17602  
 Municipality COUNTY WIDE ACTIVITY  
 Description PROVIDE BUSINESS TRAINING AND SUPPORT SERVICES TO ENHANCE THE CHANCES FOR SUCCESSFUL SELF-EMPLOYMENT BY LOW INCOME ENTREPRENEURS.

**ACCOMPLISHMENTS THIS REPORTING PERIOD:**

Proposed: 10 PEOPLE (GENERAL)  
 Actual: 6 PEOPLE (GENERAL)  
 Narrative: *THIS CONTRACT BEGAN JULY 1, 2002 AND ENDED ON JUNE 30, 2003. IN THE SECOND HALF OF THE CONTRACT A TOTAL OF 6 COUNTY RESIDENTS COMPLETED THE 13-WEEK BUSINESS TRAINING COURSE.*

**NUMBER ASSISTED BY ACTIVITY:**

Total Low/Mod Income:	16	White:	14	0
Total Very Low Income:	2	Black/African American:	0	0
Total Low Income:	4	Asian:	0	0
Total Female Head of Household:	0	American Indian/Alaskan Native:	0	0
		Native Hawaiian/Other Pacific Islander:	0	0
		American Indian/Alaskan Native and White:	0	0
		Asian and White:	0	0
		Black/African American and White:	0	0
		Am. Indian/Alaskan Native and Black/African American:	0	0
		Other Multi-Racial:	1	0
		Asian/Pacific Islander:	0	
		Hispanic:	1	1
		TOTAL:	16	1

**ACTIVITY FINANCING:**

Initial Funding Date: 04/15/2002  
 Amount Authorized: 40,000.00  
 Amount Drawn This Period: 7,600.00  
 Total Amount Drawn: 40,000.00

**MICRO-ENTERPRISE ASSISTANCE**

Matrix Code 18C  
 Reg. Citation: 570.203(B)  
 Nat. Obj. LMCMC

**GENERAL INFORMATION:**

Program Year: 2002  
 Project: 0029 MICRO ENTERPRISE LOAN FUND  
 Activity: 0860 BEACON INSPECTION SERVICES  
 Activity Status: COMPLETED 12/30/2003  
 Location: 49 SPRINGHOUSE ROAD  
 LANCASTER, PA 17603  
 Municipality LANCASTER TOWNSHIP  
 Description MICROENTERPRISE LOAN FUND

**ACCOMPLISHMENTS THIS REPORTING PERIOD:**

Proposed: 1 BUSINESS(ES)  
 Actual: 1 BUSINESS(ES)  
 Narrative: *MICROENTERPRISE LOAN PROVIDED TO BEACON INSPECTION SERVICES IN 2002. ADDITIONAL FUNDS PROVIDED IN OCTOBER 2003 TO EXPAND BUSINESS.*

**NUMBER ASSISTED BY ACTIVITY:**

Total Low/Mod Income:	1	White:	1	0
Total Very Low Income:	1	Black/African American:	0	0
Total Low Income:	0	Asian:	0	0
Total Female Head of Household:	0	American Indian/Alaskan Native:	0	0
		Native Hawaiian/Other Pacific Islander:	0	0
		American Indian/Alaskan Native and White:	0	0
		Asian and White:	0	0
		Black/African American and White:	0	0
		Am. Indian/Alaskan Native and Black/African American:	0	0
		Other Multi-Racial:	0	0
		Asian/Pacific Islander:	0	
		Hispanic:	0	0
		TOTAL:	1	0

**ACTIVITY FINANCING:**

Initial Funding Date: 09/25/2002  
 Amount Authorized: 13,000.00  
 Amount Drawn This Period: 3,000.00  
 Total Amount Drawn: 13,000.00

**MICRO-ENTERPRISE ASSISTANCE**

Matrix Code 18C  
 Reg. Citation: 570.201(O)  
 Nat. Obj. LMCMC

**GENERAL INFORMATION:**

Program Year: 2003  
 Project: 0014 ASSISTANCE TO MICROENTERPRISES  
 Activity: 0893 ASSETS  
 Activity Status: UNDERWAY  
 Location: SOUTH PRINCE STREET  
 LANCASTER, PA 17602  
 Municipality: COUNTY WIDE  
 Description: TRAINING AND SUPPORT SERVICES FOR PERSONS DESIRING TO START A MICROENTERPRISE. A 13-WEEK CLASS IS OFFERED WITH ONGOING TECHNICAL ASSISTANCE.

**ACCOMPLISHMENTS THIS REPORTING PERIOD:**

Proposed: 25 PEOPLE (GENERAL)  
 Actual: 7 PEOPLE (GENERAL)  
 Narrative: *THIS CONTRACT BEGAN JULY 1, 2003 AND WILL END ON JUNE 30, 2004. DURING THE FIRST HALF OF THE CONTRACT 7 COUNTY RESIDENTS GRADUATED FROM THE BUSINESS TRAINING PROGRAM.*

**NUMBER ASSISTED BY ACTIVITY:**

Total Low/Mod Income:	7	White:	7	0
Total Very Low Income:	0	Black/African American:	0	0
Total Low Income:	0	Asian:	0	0
Total Female Head of Household:	0	American Indian/Alaskan Native:	0	0
		Native Hawaiian/Other Pacific Islander:	0	0
		American Indian/Alaskan Native and White:	0	0
		Asian and White:	0	0
		Black/African American and White:	0	0
		Am. Indian/Alaskan Native and Black/African American:	0	0
		Other Multi-Racial:	0	0
		Asian/Pacific Islander:	0	
		Hispanic:	0	0
		<b>TOTAL:</b>	<b>7</b>	<b>0</b>

**ACTIVITY FINANCING:**

Initial Funding Date: 06/13/2003  
 Amount Authorized: 40,000.00  
 Amount Drawn This Period: 18,340.00  
 Total Amount Drawn: 18,340.00

**MICRO-ENTERPRISE ASSISTANCE**

Matrix Code 18C  
 Reg. Citation: 570.201(O)  
 Nat. Obj. LMCMC

**GENERAL INFORMATION:**

Program Year: 2003  
 Project: 0014 ASSISTANCE TO MICROENTERPRISES  
 Activity: 0894 COMMUNITY FIRST FUND  
 Activity Status: UNDERWAY  
 Location: 44 NORTH QUEEN STREET  
 LANCASTER, PA 17602  
 Municipality: COUNTY WIDE  
 Description: PROGRAM PROVIDES TECHNICAL ASSISTANCE FOR PERSONS NEEDING CAPITAL TO START OR EXPAND A MICROENTERPRISE

**ACCOMPLISHMENTS THIS REPORTING PERIOD:**

Proposed: 8 PEOPLE (GENERAL)  
 Actual: 5 PEOPLE (GENERAL)  
 Narrative: *THIS CONTRACT BEGAN JULY 1, 2003 AND WILL END JUNE 30, 2004. FIVE COUNTY RESIDENTS WERE PROVIDED WITH TECHNICAL ASSISTANCE IN ORDER TO OBTAIN NEEDED CAPITAL.*

**NUMBER ASSISTED BY ACTIVITY:**

Total Low/Mod Income:	5	White:	4	0
Total Very Low Income:	0	Black/African American:	1	1
Total Low Income:	0	Asian:	0	0
Total Female Head of Household:	0	American Indian/Alaskan Native:	0	0
		Native Hawaiian/Other Pacific Islander:	0	0
		American Indian/Alaskan Native and White:	0	0
		Asian and White:	0	0
		Black/African American and White:	0	0
		Am. Indian/Alaskan Native and Black/African American:	0	0
		Other Multi-Racial:	0	0
		Asian/Pacific Islander:	0	
		Hispanic:	0	0
		TOTAL:	5	1

**ACTIVITY FINANCING:**

Initial Funding Date: 06/13/2003  
 Amount Authorized: 50,000.00  
 Amount Drawn This Period: 28,087.50  
 Total Amount Drawn: 28,087.50

**MICRO-ENTERPRISE ASSISTANCE**

Matrix Code 18C  
 Reg. Citation: 570.201(O)  
 Nat. Obj. LMCMC

**GENERAL INFORMATION:**

Program Year: 2003  
 Project: 0014 ASSISTANCE TO MICROENTERPRISES  
 Activity: 0895 LANCASTER CO ENTREPRENEURIAL DEVELOPMENT  
 Activity Status: UNDERWAY  
 Location: SOUTH PRINCE STREET  
 LANCASTER, PA 17602  
 Municipality  
 Description BASE, INC. PROVIDES TECHNICAL ASSISTANCE, COUNSELING AND EDUCATION TO OBTAIN ENTREPRENEURIAL SKILLS NECESSARY TO START OR MAINTAIN A MICROENTERPRISE.

**ACCOMPLISHMENTS THIS REPORTING PERIOD:**

Proposed: 25 PEOPLE (GENERAL)  
 Actual: 16 PEOPLE (GENERAL)  
 Narrative: *THIS CONTRACT BEGAN JULY 1, 2003 AND WILL END ON JUNE 30, 2004. CLIENTS WERE PROVIDED WITH BUSINESS COUNSELING TO START OR EXPAND THEIR BUSINESS.*

**NUMBER ASSISTED BY ACTIVITY:**

Total Low/Mod Income:	16	White:	6	0
Total Very Low Income:	3	Black/African American:	8	1
Total Low Income:	13	Asian:	0	0
Total Female Head of Household:	4	American Indian/Alaskan Native:	0	0
		Native Hawaiian/Other Pacific Islander:	0	0
		American Indian/Alaskan Native and White:	0	0
		Asian and White:	1	0
		Black/African American and White:	0	0
		Am. Indian/Alaskan Native and Black/African American:	0	0
		Other Multi-Racial:	1	0
		Asian/Pacific Islander:	0	
		Hispanic:	0	0
		<b>TOTAL:</b>	<b>16</b>	<b>1</b>

**ACTIVITY FINANCING:**

Initial Funding Date: 06/13/2003  
 Amount Authorized: 20,000.00  
 Amount Drawn This Period: 15,405.00  
 Total Amount Drawn: 15,405.00

**MICRO-ENTERPRISE ASSISTANCE**

**GENERAL INFORMATION:**

Matrix Code 18C  
 Reg. Citation: 570.201(O)  
 Nat. Obj. LMC

Program Year: 2003  
 Project: 0014 ASSISTANCE TO MICROENTERPRISES  
 Activity: 0930 CHOICE ENTERTAINMENT  
 Activity Status: COMPLETED 06/13/2003  
 Location: DEN MAR DRIVE  
 HOLTWOOD, PA 17532

Municipality  
 Description MICROENTERPRISE ASSISTANCE LOAN FOR DJ ENTERTAINMENT SERVICE

**ACCOMPLISHMENTS THIS REPORTING PERIOD:**

Proposed: 1 BUSINESS(ES)  
 Actual: 1 BUSINESS(ES)  
 Narrative: *MICROENTERPRISE LOAN PROVIDED FOR BUSINESS EXPANSION OF DJ ENTERTAINMENT SERVICE.*

**NUMBER ASSISTED BY ACTIVITY:**

Total Low/Mod Income:	1	White:	1	0
Total Very Low Income:	0	Black/African American:	0	0
Total Low Income:	0	Asian:	0	0
Total Female Head of Household:	0	American Indian/Alaskan Native:	0	0
		Native Hawaiian/Other Pacific Islander:	0	0
		American Indian/Alaskan Native and White:	0	0
		Asian and White:	0	0
		Black/African American and White:	0	0
		Am. Indian/Alaskan Native and Black/African American:	0	0
		Other Multi-Racial:	0	0
		Asian/Pacific Islander:	0	
		Hispanic:	0	0
		<b>TOTAL:</b>	<b>1</b>	<b>0</b>

**ACTIVITY FINANCING:**

Initial Funding Date: 04/24/2003  
 Amount Authorized: 20,000.00  
 Amount Drawn This Period: 20,000.00  
 Total Amount Drawn: 20,000.00

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**GENERAL INFORMATION:**

Matrix Code 18C  
 Reg. Citation: 570.201(O)  
 Nat. Obj. LMC

Program Year: 2003  
 Project: 0014 ASSISTANCE TO MICROENTERPRISES  
 Activity: 0939 CHAMP'S BARBER SCHOOL  
 Activity Status: COMPLETED 10/21/2003  
 Location: 54-56 WEST KING STREET  
 LANCASTER, PA 17603  
 Municipality  
 Description MICROENTERPRISE LOAN FOR START-UP OF BARBER SCHOOL

**ACCOMPLISHMENTS THIS REPORTING PERIOD:**

Proposed: 1 BUSINESS(ES)  
 Actual: 1 BUSINESS(ES)  
 Narrative: *MICROENTERPRISE LOAN PROVIDED TO LANCASTER TOWNSHIP RESIDENT FOR STARTUP OF BARBER SCHOOL IN LANCASTER CITY.*

**NUMBER ASSISTED BY ACTIVITY:**

Total Low/Mod Income:	1	White:	0	0
Total Very Low Income:	1	Black/African American:	1	0
Total Low Income:	0	Asian:	0	0
Total Female Head of Household:	0	American Indian/Alaskan Native:	0	0
		Native Hawaiian/Other Pacific Islander:	0	0
		American Indian/Alaskan Native and White:	0	0
		Asian and White:	0	0
		Black/African American and White:	0	0
		Am. Indian/Alaskan Native and Black/African American:	0	0
		Other Multi-Racial:	0	0
		Asian/Pacific Islander:	0	
		Hispanic:	0	0
		TOTAL:	1	0

**ACTIVITY FINANCING:**

Initial Funding Date: 06/19/2003  
 Amount Authorized: 15,400.00  
 Amount Drawn This Period: 15,400.00  
 Total Amount Drawn: 15,400.00

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Matrix Code 18C  
Reg. Citation: 570.201(O)  
Nat. Obj. LMCMC

GENERAL INFORMATION:

Program Year: 2003  
Project: 0014 ASSISTANCE TO MICROENTERPRISES  
Activity: 0940 BUSINESS BUILDERS WORLDWIDE, INC  
Activity Status: COMPLETED 10/21/2003  
Location: 447 SOUTH PRINCE STREET  
LANCASTER, PA 17603  
Municipality  
Description MICROENTERPRISE LOAN

ACCOMPLISHMENTS THIS REPORTING PERIOD:

Proposed: 1 BUSINESS(ES)  
Actual: 1 BUSINESS(ES)  
Narrative: *LOAN SETTLEMENT HELD FOR MICROENTERPRISE LOAN FOR ENGINEERING CONSULTING BUSINESS OPERATED BY WEST HEMPFIELD TOWNSHIP RESIDENT.*

NUMBER ASSISTED BY ACTIVITY:

Total Low/Mod Income:	1	White:	0	0
Total Very Low Income:	0	Black/African American:	1	0
Total Low Income:	0	Asian:	0	0
Total Female Head of Household:	0	American Indian/Alaskan Native:	0	0
		Native Hawaiian/Other Pacific Islander:	0	0
		American Indian/Alaskan Native and White:	0	0
		Asian and White:	0	0
		Black/African American and White:	0	0
		Am. Indian/Alaskan Native and Black/African American:	0	0
		Other Multi-Racial:	0	0
		Asian/Pacific Islander:	0	0
		Hispanic:	0	0
		TOTAL:	1	0

ACTIVITY FINANCING:

Initial Funding Date: 07/01/2003  
Amount Authorized: 13,000.00  
Amount Drawn This Period: 13,000.00  
Total Amount Drawn: 13,000.00

**MICRO-ENTERPRISE ASSISTANCE**

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 Reg. Citation: 570.201(O)  
 Nat. Obj. LMC

**GENERAL INFORMATION:**

Program Year: 2003  
 Project: 0014 ASSISTANCE TO MICROENTERPRISES  
 Activity: 0984 HOLLINGER BED & BREAKFAST  
 Activity Status: UNDERWAY  
 Location: 2336 HOLLINGER ROAD  
 LANCASTER, PA 17602  
 Municipality EAST LAMPETER TWP  
 Description MICRO ENTERPRISE LOAN FUND FOR BED AND BREAKFAST ESTABLISHMENT.

**ACCOMPLISHMENTS THIS REPORTING PERIOD:**

Proposed: 1 BUSINESS(ES)  
 Actual: 1 BUSINESS(ES)  
 Narrative: *LOAN SETTLEMENT HELD 11/04/2003.*

**NUMBER ASSISTED BY ACTIVITY:**

Total Low/Mod Income:	1	White:	1	0
Total Very Low Income:	0	Black/African American:	0	0
Total Low Income:	1	Asian:	0	0
Total Female Head of Household:	1	American Indian/Alaskan Native:	0	0
		Native Hawaiian/Other Pacific Islander:	0	0
		American Indian/Alaskan Native and White:	0	0
		Asian and White:	0	0
		Black/African American and White:	0	0
		Am. Indian/Alaskan Native and Black/African American:	0	0
		Other Multi-Racial:	0	0
		Asian/Pacific Islander:	0	0
		Hispanic:	0	0
		<b>TOTAL:</b>	<b>1</b>	<b>0</b>

**ACTIVITY FINANCING:**

Initial Funding Date: 11/21/2003  
 Amount Authorized: 25,000.00  
 Amount Drawn This Period: 25,000.00  
 Total Amount Drawn: 25,000.00